

“Doing Business with the Federal Government” Forum

hosted by

Congressman Pedro R. Pierluisi

August 18, 2010

Anthony Bell
DHS, Small Business Advisor



Homeland
Security

DOING BUSINESS WITH DHS & THE GOVT.

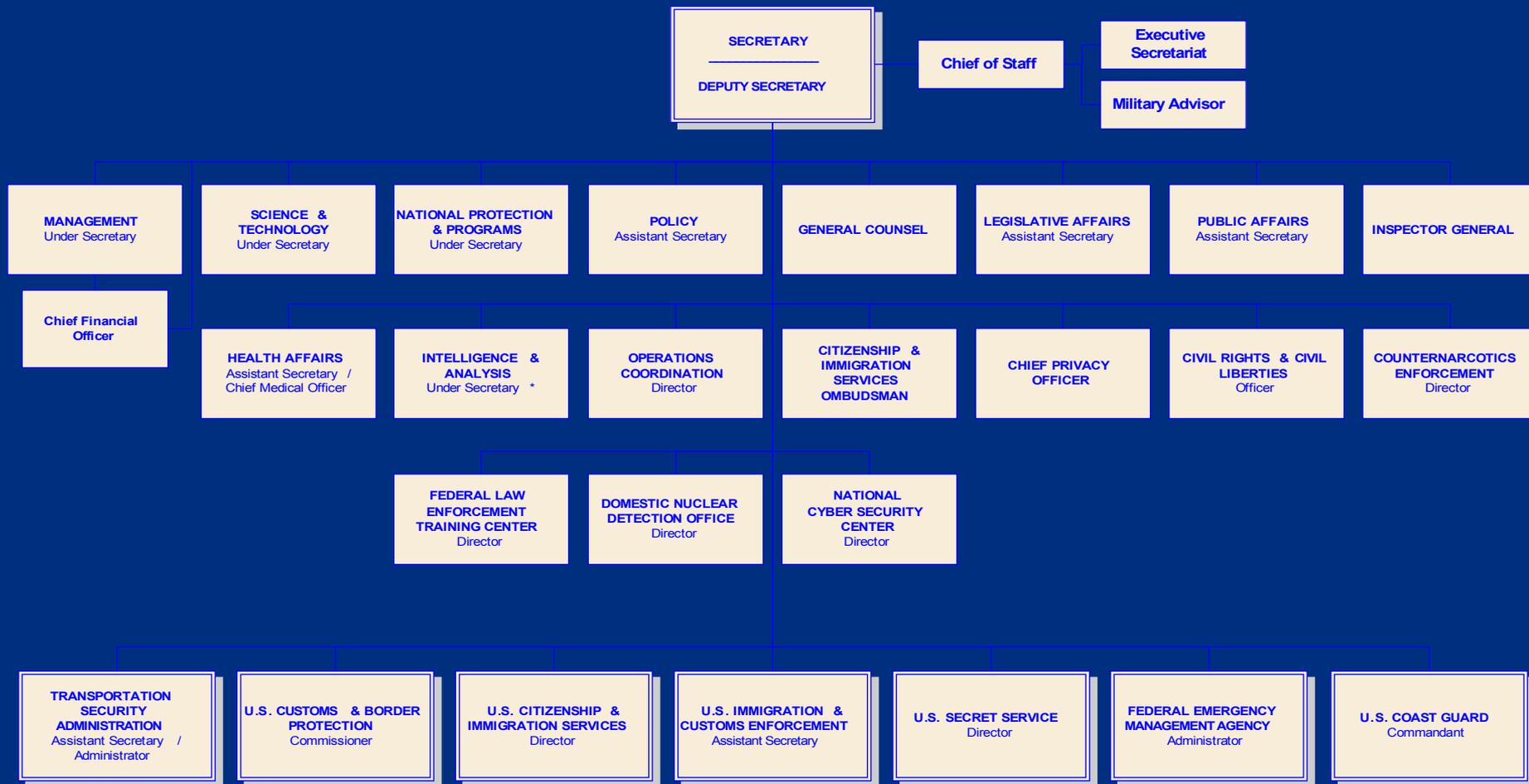
- **September 11, 2001:** Terrorists attack the United States
- **October 8, 2001:** President George W. Bush creates the White House Office of Homeland Security
- **November 19, 2002:** Congress passes legislation mandating the Department of Homeland Security
- **November 25, 2002:** President Bush signs the Homeland Security Act into law
- **January 24, 2003:** The department becomes operational
- **March 1, 2003:** Most component organizations merge to form the Department of Homeland Security



Homeland
Security

DOING BUSINESS WITH DHS & THE GOVT.

U.S. DEPARTMENT OF HOMELAND SECURITY



* Under Secretary for Intelligence & Analysis title created by Public Law 110-53, Aug. 3rd, 2007

Approved: 3/20/2008



Homeland Security

Federal Emergency Management Agency (FEMA)



Federal Emergency Management leads the federal government in preparing for, preventing, mitigating the effects of, responding to, and recovering from all domestic disasters, whether natural or man-made, including acts of terror



Homeland
Security

Transportation Security Administration (TSA)



The Aviation and Transportation Security Act established the Transportation Security Administration to protect the transportation system and ensure freedom of movement for people and commerce



Homeland
Security

U.S. Customs and Border Protection (CBP)

U.S. Customs and Border Protection is responsible for protecting the borders of the United States at and between official ports of entry. CBP is the front line in protecting against terrorists and instruments of terror



Homeland
Security

United States Secret Service (USSS)

The United States Secret Service protects the President, Vice President, and other dignitaries and designated individuals; enforces laws relating to obligations and securities of the United States; and investigates financial and electronic crimes



Homeland
Security

U.S. Citizenship and Immigration Services (USCIS)



U.S. Citizenship and Immigration Services secures America's promise as a nation of immigrants by granting immigration and citizenship benefits, promoting an awareness and understanding of citizenship, and ensuring the integrity of the immigration system



Homeland
Security

U.S. Immigration and Customs Enforcement

(ICE)

As the largest investigative arm of the department, U.S. Immigration and Customs Enforcement uses immigration and customs authorities protect the American people by preventing illegal goods and people, including people with criminal records and terrorist connections, from entering the United States



Homeland
Security

United States Coast Guard (USCG)



The U.S. Coast Guard is the principal federal agency charged with maritime safety, security, and stewardship. The Coast Guard protects vital interests of the United States – the personal safety and security of our population, our natural and economic resources, and the territorial integrity of our maritime borders



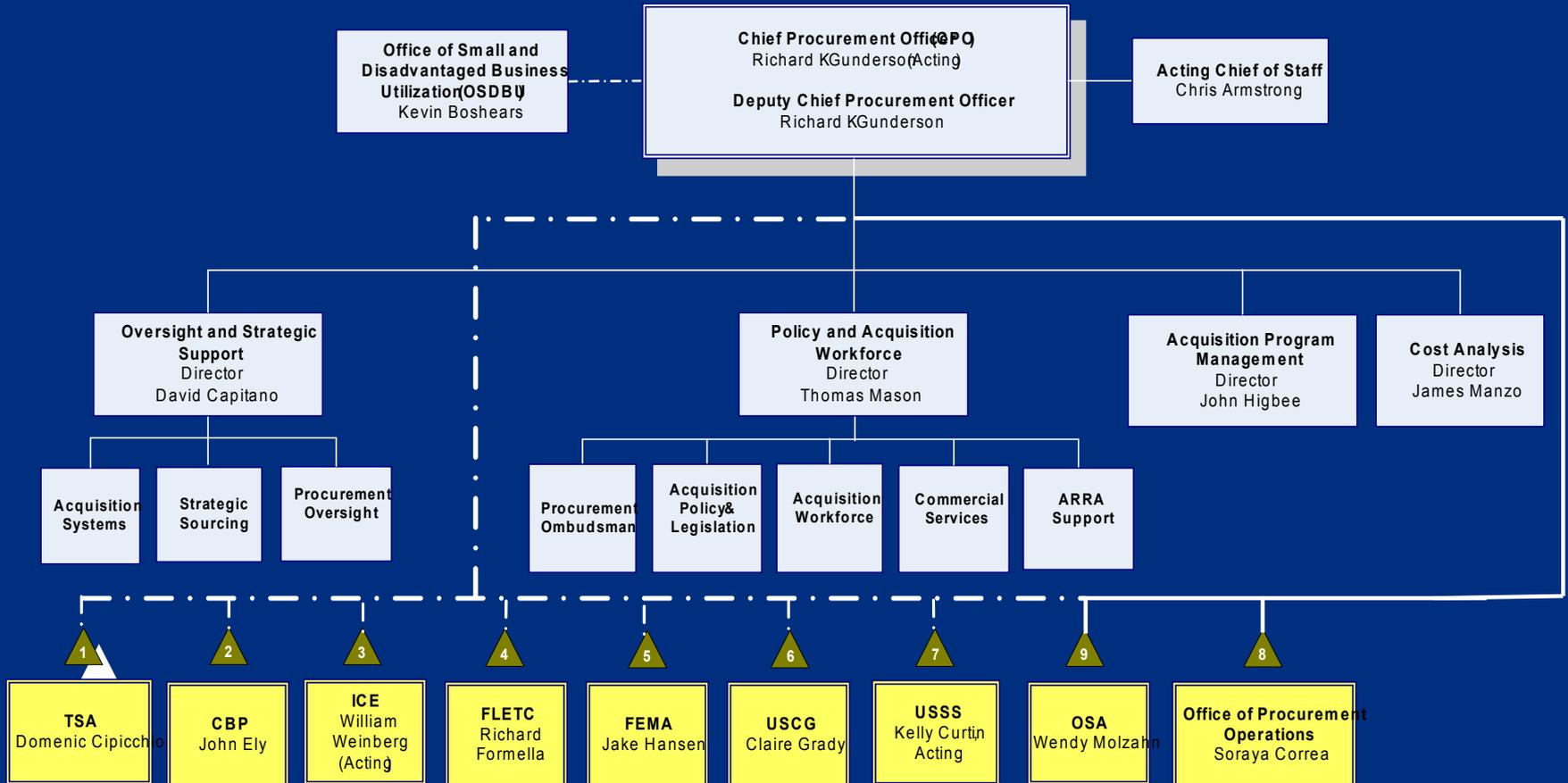
Homeland
Security

DHS Small Business Prime Contracting Accomplishments – FY 2009 Preliminary

Category	Goal (%)	Accomplishment (\$)	Accomplishment (%)
Total Procurement Dollars	N/A	\$14,325,833,774	N/A
SB Prime Contracts	31.9%	\$4,608,845,692	32.2%
8(a) Contracts	4.0%	\$859,518,843	5.9%
SDB Prime Contracts [other than 8(a)]	4.0%	\$1,184,910,368	8.4%
SDB Prime Contracts [overall; including 8(a) contracts]	8.0%	\$2,044,429,211	14.3%
HUBZone SB Prime Contracts	3.0%	\$391,706,113	2.7%
SDVOSB Prime Contracts	3.0%	\$277,265,936	1.9%
VOSB Prime Contracts	N/A	\$626,880,008	4.4%
WOSB Prime Contracts	5.0%	\$1,138,608,469	7.9%



DOING BUSINESS WITH DHS & THE GOVT.



▲ DHS Heads of Contracting Activities



Homeland Security

CURRENT DHS OPPORTUNITIES

- **Enterprise Acquisition Gateway for Leading Edge Solutions (EAGLE)**
 - DHS-wide contract for IT services with small business prime contracting opportunities featuring all available small business programs [8(a), HUBZone, SDVOSB, and SB] and small business subcontracting opportunities (please visit www.fbo.gov; in search box, type DHS AND EAGLE)
- **Technical Administrative Business Support Services (TABSS)**
 - DHS-wide contract for support for highly complex technical, acquisition and business related services (please visit www.fbo.gov; in search box, type DHS AND TABSS)
- **Training Vessel for USCG Aviation Training Program**
 - Solicitation Number: HSCG8411QAAS203
 - Office: United States Coast Guard (USCG)



FORCASTED DHS OPPORTUNITIES

<u>Description Brief</u>	<u>Approx. \$ Range</u>	<u>Approx. Release</u>
Modular Furniture-CARIT Bldg	\$150,000	4 th QTR/2010
Gym Equipment	\$50,000	4 th QTR/2010
Repair/maintenance Services	\$170,000	4 th QTR/2010
Repair/maintenance Services	\$200,000	1 st QTR/2011
Parking Repairs SJ Customhouse	\$40,000	2 nd QTR/2011
Paint San Juan Customhouse	\$50,000	2 nd QTR/2011
Office Equipment maintenance-BPA	\$50,000	2 nd QTR/2011
Security Systems Aguadilla Airport	\$35,000	2 nd QTR/2011
Sec. Enhancements SJ Customhouse	\$80,000	2 nd QTR/2011
Modular Furniture-Various sites	\$200,000	3 rd QTR/2011



Homeland
Security

FORCASTED DHS OPPORTUNITIES

<u>Description Brief</u>	<u>Approx. \$ Range</u>	<u>Approx. Release</u>
A/E Services Ponce Customhouse	\$25,000	3 rd QTR/2011
A/E Services Mayaguez Customhouse	\$25,000	3 rd QTR/2011
A/E Services Fajardo Customhouse	\$25,000	3 rd QTR/2011
Emergency Preparedness Items	\$100,000	3 rd QTR/2011
New Vehicles Purchases Explorers	\$150,000	3 rd QTR/2011
CARIT Building Addition 5,800 SF	\$950,000	4 th QTR/2011
Construction Services Ponce CH	\$500,000	1 st QTR/2012
Construction Services Mayaguez CH	\$500,000	1 st QTR/2012
Construction Services Fajardo CH	\$400,000	1 st QTR/2012



OTHER DHS OPPORTUNITIES (AWARDED)

- Fitness Equipment
- Automated Enzyme Immunoassay (Eia) Systems
- Engineering & Design
- Installation Of Digital Surveillance Cameras, Monitoring And Control Stations
- Office Furniture
- Construction of Concrete Pad at Airport



Homeland
Security

OTHER DHS OPPORTUNITIES (AWARDED)

- **Commercial Charter Boat Platform For Training Ops**
- **Refuse And Recycling Collection & Disposal Services**
- **Thermal Monocular Flashsight 50mm**
- **Pool Maintenance Services**
- **Armed Security Guards & Patrol Services**
- **Grounds Maintenance/Landscaping Services**
- **Pallet Wrap Machine w/ Cap & Case of Stretch Wrap**



CONCLUSION

REMEMBER...IN THE DICTIONARY
“HOMEWORK” COMES BEFORE
“SUCCESS” JUST AS IT DOES IN
FEDERAL CONTRACTING

ANTHONY BELL

(202) 447-0063

Anthony.bell@dhs.gov



Homeland
Security